



WELL SERVICE LTD.

## **Renewal Annual Information Form**

**Year Ended  
December 31, 2000**

**April 30, 2001**

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## TRICAN WELL SERVICE LTD.

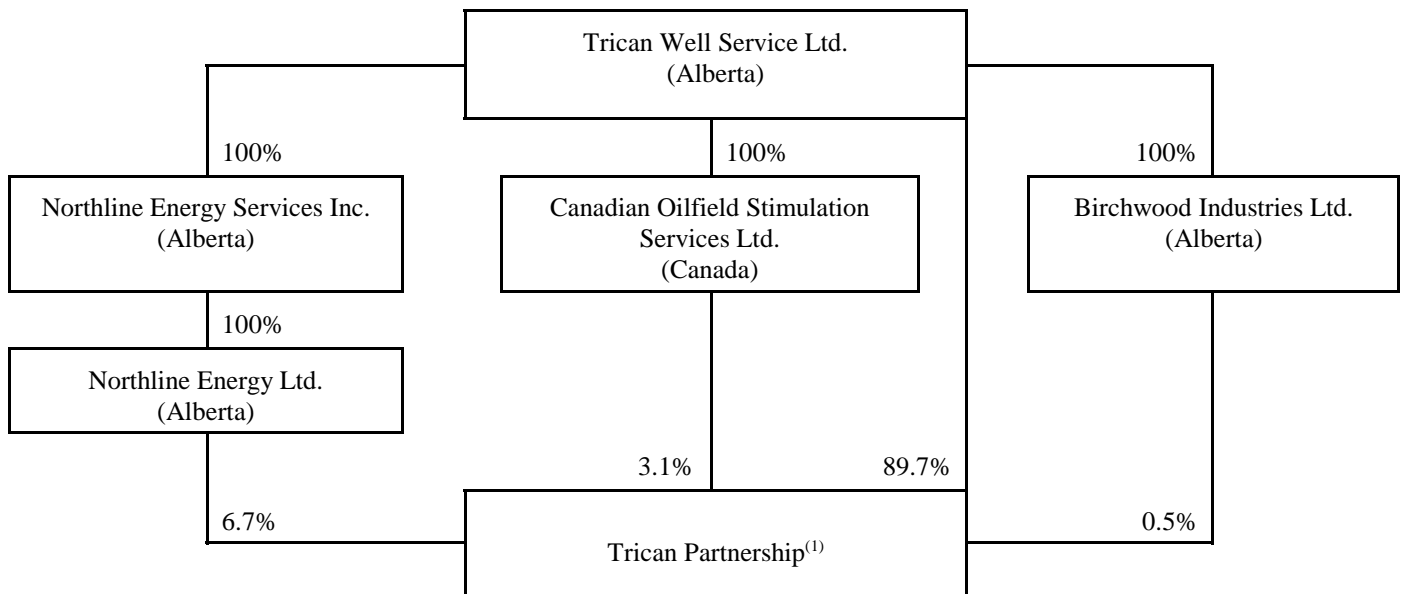
### General

Trican Well Service Ltd. ("**Trican**" or the "**Corporation**") was incorporated under the *Companies Act* (Alberta) on April 11, 1979 under the name 216858 Oilwell Service Co. Ltd. The Corporation's name was changed to Trican Oilwell Service Co. Ltd. on May 15, 1979. The Corporation was continued under the *Business Corporations Act* (Alberta) by Articles of Continuance dated December 30, 1983. On September 17, 1996, the Corporation filed Articles of Amendment to amend its share capital to create common shares and preferred shares, and to redesignate and deem all outstanding shares to be common shares. On October 4, 1996, the Corporation filed Articles of Amendment to delete its private company restrictions. On June 4, 1997, the Corporation filed Articles of Amendment to change its name to "Trican Well Service Ltd." On January 1, 1999, the Corporation amalgamated with its wholly-owned subsidiary, Superior Oilwell Cementers Inc., and continued as "Trican Well Service Ltd."

The Corporation has its registered office at 1400, 350 - 7th Avenue S.W., Calgary, Alberta, T2P 3N9, its corporate head office at Suite 2900, 645 - 7th Avenue S.W., Calgary, Alberta, T2P 4G8, and field offices at Red Deer, Grand Prairie, Whitecourt, Lloydminster, Edmonton, Drayton Valley, Red Earth, Provost and Brooks, Alberta, and at Carlyle, Saskatchewan and Fort St. John, British Columbia. The Lloydminster, Whitecourt, Edmonton and Brooks offices are owned by Trican, whereas the remainder of Trican's offices are leased.

### Intercorporate Relationships

As at the date hereof, the intercorporate relationships of Trican are as set forth below.



Note:

(1) Effective March 1, 2001, Trican Well Service Ltd., Northline Energy Ltd., Canadian Oilfield Stimulation Services Ltd. and Birchwood Industries Ltd. began carrying on business as the sole partners of the Trican Partnership, a general partnership formed pursuant to the *Partnership Act* (Alberta). Pursuant to agreements dated February 27 and March 1, 2001, each of the partners transferred substantially all of their respective net assets and operations to the Trican Partnership. The Trican Partnership, by its managing partner, Trican, assumed all of the rights, duties, liabilities and obligations of the partners pertaining to all lands, assets, contracts, agreements or any other interests whatsoever relating to the beneficial ownership of the assets transferred to the Trican Partnership.

## GENERAL DEVELOPMENT OF THE BUSINESS

### History

Trican commenced operations in the oil well cementing business in 1979 in the Lloydminster area near the Alberta/Saskatchewan border with two high pressure pumping units and one bulk truck. The operations of Trican have grown with the increase in activity in the oil and gas industry.

In December 1996, Trican's new management team undertook two basic growth strategies: diversifying the services offered and broadening the Corporation's geographic base of operations. During the last five years, Trican has initiated new capital investments in equipment and operating facilities totalling \$88,000,000. With this investment, the Corporation has enhanced its acidizing and coiled tubing services and added new, technologically advanced, fracturing, nitrogen and Polybore services. To find new markets for these services nine new operations bases were opened. Through bases in Red Deer, Whitecourt and Grande Prairie, Trican provides services in the deeper well, more technically challenging foothills markets. To provide services to the active, southern shallow gas market, a base is maintained in Brooks, Alberta. To provide services to the well service market in northern British Columbia, a base has been established in Fort St. John, British Columbia. In addition, through the acquisition of Canadian Oilfield Stimulation Service Ltd. ("**COSS**") in November 2000, Trican gained access to the southeastern Saskatchewan market by acquiring a base in Carlyle, Saskatchewan.

On March 26, 1998, Trican issued by way of a private placement 2,000,000 special warrants at a price of \$4.50 per special warrant. Each special warrant entitled the holder to acquire, at no additional cost, one common share. On April 29, 1998, Trican filed a prospectus in the provinces of British Columbia, Alberta and Ontario qualifying the distribution of the common shares issued on exercise of the special warrants.

In September 1998, Trican opened a field office in Whitecourt, Alberta. In December 1998, Trican opened a field office in Grande Prairie, Alberta. From these offices, Trican offers its cementing, acidizing, coiled tubing, nitrogen and hydraulic fracturing services to the more technical markets of northern and western Alberta.

On January 1, 1999, Trican amalgamated with its wholly-owned subsidiary, Superior Oil Well Cementers Inc., all of the issued and outstanding shares of which had been acquired by Trican previously on July 31, 1997.

On June 23, 1999, Trican issued by way of a private placement 2,500,000 special warrants at a price of \$4.75 per special warrant. Each special warrant entitled the holder to acquire, at no additional cost, one common share. On July 16, 1999, Trican filed a prospectus in the provinces of British Columbia, Alberta and Ontario qualifying the distribution of the common shares issued on exercise of the special warrants.

Pursuant to a take-over bid dated December 22, 1999 and subsequent compulsory acquisition, as of January 26, 2000, Trican acquired all of the outstanding common shares of Northline Energy Services Inc. ("**Northline**"). The aggregate consideration paid was \$6,000,000, consisting of \$3,400,000 in cash and the issuance of 461,098 common shares of Trican. In addition, Trican assumed approximately \$4,000,000 in bank debt of Northline. Northline is a well service company that provides a variety of coiled tubing services to both the drilling and service sectors of the oil and gas industry in Canada. Northline's principal operating assets consisted of seven intermediate and two shallow depth coiled tubing units. The acquisition of Northline enabled Trican to provide a broader spectrum of coiled tubing services to its customers.

In October 2000, Trican opened a field office in Fort St. John, British Columbia. This base provides access to the well service market in northern British Columbia. With the increased focus on deep gas directed drilling generally expected by industry watchers, Trican believes that this base of operations will be well situated to service any increased activity in this area.

In September 2000, Trican opened a 6,000 square foot research facility in Red Deer, Alberta. This state of the art facility is the second largest laboratory of its type in western Canada and marks a significant milestone in Trican's continued evolution as a provider of technology to the oil and gas sector. Trican's research and development efforts remain focused on providing specific solutions to the problems experienced by its customers in western Canada.

On November 11, 2000, Trican completed the acquisition of all of the issued and outstanding shares of COSS, a private company that provides treating and production chemicals and services to oil and gas companies in western Canada, for aggregate consideration of \$4,600,000. The consideration was paid as to \$2,500,000 by cash and as to \$2,100,000 by the issuance of 173,553 common shares

of Trican. In addition, Trican assumed \$2,100,000 of long term debt pursuant to the acquisition. The acquisition of COSS enhances Trican's presence in the acidizing market and is expected to provide the Corporation with new markets and growth opportunities. The acquisition provides Trican with an important growth platform on which to focus services aimed at the production challenges faced by its customers.

Effective December 14, 2000, Trican was added by The Toronto Stock Exchange to the TSE 300 Composite Index, reflecting the continuing growth of the Corporation.

In order to facilitate the development of Trican's well and production services, effective March 1, 2001, Trican Well Service Ltd., Northline Energy Ltd., Canadian Oilfield Stimulation Services Ltd. and Birchwood Industries Ltd. began carrying on business as the sole partners of the Trican Partnership, a general partnership formed pursuant to the *Partnership Act* (Alberta). Pursuant to agreements dated February 27 and March 1, 2001, each of the partners transferred substantially all of their respective net assets and operations to the Trican Partnership. The Trican Partnership, by its managing partner, Trican, assumed all of the rights, duties, liabilities and obligations of the partners pertaining to all lands, assets, contracts, agreements or any other interests whatsoever relating to the beneficial ownership of the assets transferred to the Trican Partnership. The Trican Partnership operates in two principal segments, being the well service segment and the production service segment.

### **Anticipated Changes in the Business**

As at the date hereof, Trican does not anticipate that any material changes in its business shall occur during the 2001 fiscal year.

### **Significant Acquisitions and Significant Dispositions**

The Corporation has not completed any significant acquisitions or significant dispositions since January 1, 2000.

### **Trends**

There are a number of trends that have been developing in the oil and gas services sector during the past 18 months that appear to be shaping the near future of the business. The first trend is the consolidation phase that the services industry and its customers have been going through. This trend appears to be accelerating as a number of publicly traded companies are trading below asset or break-up value and as a result it is cost effective for companies to grow by acquiring companies. At a time of high commodity prices and relatively low stock valuations there appears to be a valuation disconnect that has resulted in increased merger and acquisition activity.

Another trend is the scarce access to external capital that the services industry is currently experiencing. This can be partly attributed to the outstanding returns that have been experienced in other sectors of the market, however, during the last two quarters this trend has been correcting and institutional investors appear to be beginning to refocus on traditional sectors for investment opportunities. It will require some time to see if this results in additional investment in the oil and gas services sector.

In addition, the size of companies that investors are focusing on may have changed. The larger market capitalization companies provide for greater liquidity, and as result, appear to be more attractive. However, the smaller companies may present potentially larger returns as they have not yet appreciated in value in relation to the strong demand for services that the industry is currently experiencing. This may change in the near future as investors look for higher rates of returns, which may encourage them to consider investment in smaller companies.

Recently, a number of Canadian oil and gas producers have been acquired by foreign companies. Most of the acquiring companies are American companies that are acquiring companies and assets in Canada in order to build on long-term natural gas supplies to the United States. This trend impacts the Corporation's customer base and has resulted in the acquisition of some long term customers.

Another trend is the continuing tight supply demand balance for both natural gas and crude oil. Natural gas is a commodity influenced by factors in North America. Despite record drilling, a strong economy, weather and demand for electrical generation have kept supply tight and prices high. Crude oil is influenced by a world economy and OPEC's ability to adjust supply to world demand. Recent success by OPEC has kept crude oil prices high. High prices provide oil and gas producers with sufficient cash flow to maintain high levels of demand for services, including those provided by the Corporation.

The Canadian/U.S. exchange rate also influences commodity prices for Canadian producers as there is a high correlation between Canadian and U.S. oil and natural gas prices. The weakening of the Canadian dollar is a positive trend and with recent significant weakening, the positive effect on pricing is growing in significance.

Attracting a sufficient number of well qualified personnel to the well service industry has historically been a challenge during periods of high activity. The demand for well services in 2000, as measured by the number of wells drilled, has never been higher. Attracting and retaining a sufficient number of well qualified personnel was a challenge for all industry participants in 2000, and it is expected to continue to be a challenge in the immediate future given the anticipated continued high level of activity in the well service sector.

## **DESCRIPTION OF THE BUSINESS AND OPERATIONS**

### **Overview**

The upstream oil and gas industry is comprised of two types of companies: service companies and exploration and production companies. Exploration and production companies generally explore for, develop and produce oil and gas reserves. Service companies provide specialized equipment, products and services to support the exploration, development and production of oil and gas.

Oil and gas reserves are generally located in permeable rock reservoirs accessible primarily by drilling. Optimization of the recovery of reserves requires highly sophisticated procedures and technology. In order to remain competitive, service companies are required to develop and apply technology to specific exploration and development situations and to enhance opportunities to recover additional reserves. North America has been a prime source of this technology, particularly in Canada, where on a global scale, oil and gas reserves per well are relatively small, encouraging oil and gas companies to develop and apply technology to enhance recovery.

During the drilling and completion of oil and gas wells, and during their operating life, specialized services are required to continue and enhance production. Services such as fracturing, acidizing, cementing and coiled tubing are performed by a subsector of the service sector referred to as well service companies. Trican is an Alberta-based well service company which provides its customers with a comprehensive range of specialized products, equipment, services and technology which are used principally in the drilling, completion, stimulation, reworking and production stages of oil and gas wells. Trican renders the following services at the well sites of its customers.

### **Well Servicing Operations**

#### ***Acidizing***

Few oil and gas wells will produce at economic rates without some form of stimulation. Stimulation may be required as a part of the initial completion of a well, and is occasionally repeated over its operating life. Acidizing, a well stimulation process, entails pumping large volumes of specially formulated acid blends into producing oil or gas formations to clean out unwanted materials and sediments, or to dissolve portions of the producing formation in order to enhance the well flow rate. Using its mobile processing and high pressure pumping equipment, Trican forces the acid blends down the well into the producing formation. The acquisition of COSS in November 2000 more than doubled Trican's capacity of dedicated acidizing units and added an array of proprietary acidizing blends.

#### ***Cementing***

Cementing services are used during the drilling and completion phase of a well and when recompleting wells. Generally, oil and gas wells require a minimum of two cementing operations during the drilling phase and may require remedial cementing at later stages in their operating life. Cementing includes the blending of cement, water and chemicals to form a cement blend which is pumped down a well to secure in place steel pipe or "casing" within the well. Cementing provides structural support for the protective casing, seals the casing from corrosive formation fluids, and prevents the mixing of fluids which could reduce the formation's productivity or damage fresh water aquifers. Trican engineers the properties of the cement blend to meet the particular requirements of the project, depending on the operating and geological conditions and depth of the well.

### ***Coiled Tubing***

Coiled tubing is continuous, jointless, high pressure, flexible, small diameter steel pipe which is manufactured in lengths of thousands of feet and wound or coiled on a large reel. A coiled tubing application entails running tubing into an oil or gas well, frequently against wellhead pressure, in order to create a circulating system within the well bore in an environmentally safe manner. This system can then be used to introduce acids, nitrogen, or other products into the well for various purposes, including the removal of corrosive acids, proppants (sand, bauxite or other synthetic material), and debris (drill cuttings and other solids) which may damage or block the formation. Coiled tubing is also finding a growing market as a complement to directional and horizontal drilling operations as a result of recent technological developments which allow small bore directional drilling tools to be attached to a coiled tubing string.

The use of coiled tubing in workovers has increased due to advances in the technology and the advantages of coiled tubing, which include: not having to interrupt well production operations, thereby allowing production to continue and reducing the risk of formation damage to the well; the ability to move coiled tubing in and out of a well significantly faster than conventional pipe, which must be jointed and unjointed; and, the ability to direct fluids into a well bore with more precision, allowing for localized stimulation and remedial treatments.

Trican's acquisition of Northline in January 2000, a leading service provider in the intermediate depth coiled tubing market, enabled Trican to broaden the array of services it provides to its customers and to penetrate a market segment which was previously untapped by the Corporation.

### ***Nitrogen***

Nitrogen is an inert gas and is often pumped into the wellbore to safely improve the recovery of introduced or produced fluids, while reducing the potential for damaging the formation. Trican's nitrogen services are used in conjunction with its coiled tubing, acidizing, and fracturing service lines.

### ***Fracturing Services***

Fracturing is a well stimulation process performed to improve production from geological formations where the natural flow is restricted. Fluid is pumped into a cased well at a sufficiently high pressure to fracture the formation. A proppant is added to the fluid and injected in the fracture to prop it open, permitting the hydrocarbons to flow more freely to the wellbore.

A set of fracturing equipment usually includes high pressure pumping units, a blender, a computerized fracturing van, a chemical add van, an iron truck, and bulk transports.

In 2000, Trican entered into the liquid carbon dioxide fracturing market. To the best of its knowledge, the Corporation is one of only two companies in Canada to offer this service. Trican's newly designed carbon dioxide blender utilizes advanced computer technology and equipment, which the Corporation believes provides it with a competitive and operational advantage against the other supplier of this service.

### ***Jet Pumping***

Jet pumping is a production enhancing process used to increase fluid or gas flows from existing wells. Trican developed a portable jet pumping and surface testing unit which is used to improve production capabilities of existing wells.

### ***Polybore Services***

In December 2000, Trican acquired the exclusive Canadian rights to utilize the Polybore system, which is a patented process which involves introducing a polyethylene lining into a wellbore to either repair damage, extend casing life by reducing corrosion, or reduce the energy required to inject fluids into a reservoir. Many of the producing wells in western Canada will eventually experience internal wear and corrosion of the wellbore that will impair their producing capabilities. The Polybore system provides a means of repairing this damage on some of these wells. In addition, Trican believes that lining the well bore of the many injection and disposal wells in western Canada using the Polybore system can significantly reduce the operating costs associated with these wells. Polybore services are currently in the pre-startup phase and the Corporation anticipates that commercial operations will commence within the next twelve months.

### Revenues Generated by Categories of Principal Services

The following categories of principal services accounted for more than 15% of the Corporation's total consolidated revenues from third parties for the applicable period.

<u>Service</u>	<u>Year Ended December 31, 2000</u>	<u>Year Ended December 31, 1999</u>
Pumping services <sup>(1)</sup>	49%	47%
Fracturing services	34%	33%

Note:

(1) Pumping services include cementing services and acidizing services.

### Sources, Pricing and Availability of Raw Materials and Component Parts

The Corporation sources its raw materials, such as cement, proppant and coiled tubing, from a variety of suppliers, most of whom are located in Canada and the United States. Alternate suppliers exist for all raw materials. The source and supply of materials has been consistent in the past and management does not anticipate any shortages of supply or problems with the future delivery of raw materials.

However, if the current suppliers are unable to provide the necessary raw materials, or otherwise fail to deliver products in the quantities required, any resulting delays in the provision of services to its client could have a material adverse effect on the Corporation's results of operations and its financial condition.

### Importance of Intangible Property

The Corporation does not at present have any patents on any of its proprietary products, and in some instances relies primarily on trade secrets and unpatented know-how to maintain its competitive position. However, Trican filed for patents in 2000 in respect of three new surfactant gelled fracturing fluids which it has developed. These proprietary fluids utilize a new technique for creating viscosity, which results in improved oil and gas production. In addition, in December 2000, Trican acquired the exclusive Canadian rights to utilize the Polybore system. See "Description of the Business and Operations - Well Servicing Operations - Polybore Services".

### Cyclical or Seasonal Nature of Industry

The well services industry is characterized by considerable seasonality. The first calendar quarter is the most active quarter in the well service industry, the second quarter is the least active, and the third and fourth quarters typically reflect increasing activity over the preceding quarter. During the second quarter, when the frost leaves the ground in the spring, many secondary roads are temporarily rendered incapable of supporting the weight of heavy equipment, which results in severe restrictions in the level of well servicing activity. The duration of this period, commonly referred to as the "spring breakup", has a direct impact on the level of the Corporation's activities. Spring breakup, which generally occurs between March and May, is typically the slowest period of activity for the Corporation.

The first quarter is typically the most active quarter because many areas in northern Canada are only accessible in the winter months when the ground is sufficiently frozen to support the weight of heavy equipment. The duration and severity of winter in these regions influences the amount of well servicing activity that can be completed.

Furthermore, fluctuations in oil and natural gas prices can produce periods of high and low demand for well services. During periods of low commodity prices, when the cash flow of Trican's customers is restricted, demand for Trican's services is reduced. Conversely, during periods of high commodity prices, when the cash flow of Trican's customers increases, the demand for Trican's services also increases.



**Renegotiation or Termination of Contracts**

As at the date hereof, Trican does not anticipate that any aspect of Trican's business will be materially affected in the current fiscal year by the renegotiation or termination of contracts or subcontracts.

**Competitive Conditions**

The Canadian oilfield services market is highly competitive. The competitors in the well service market include Trican, B.J. Services Ltd., Haliburton Energy Services, Schlumberger Incorporated, and other domestic companies. Since its initial public offering in December 1996, Trican has expanded its operations to offer all of the pressure pumping services provided by its much larger, foreign competitors. Although Trican believes that it is continuing to build market share in respect of all of these services, it does not presently hold a dominant market position with respect to any of the services it offers.

**Environmental Considerations**

The Corporation and others in the well service industry are subject to various federal, provincial and local environmental laws and regulations enacted in most jurisdictions in which the Corporation operates, which primarily govern the manufacture, processing, importation, transportation, handling and disposal of certain materials used in its operations. The Corporation believes that it is currently in compliance with such laws and regulations. The Corporation's customers are subject to similar laws and regulations, as well as limits on emissions into the air and discharges into surface and sub-surface waters. While regulatory developments that may follow in subsequent years could have the effect of reducing industry activity, the Corporation cannot predict the nature of the restrictions that will be imposed. The Corporation may be required to increase operating expenses or capital expenditures in order to comply with any new restrictions or regulations.

Historically, environmental protection requirements have not had a significant financial or operational effect on the capital expenditures, earnings or competitive position of the Corporation. Environmental protection requirements are not presently anticipated to have a significant effect on such matters in 2001 or in the future.

**Employees**

As at December 31, 2000, Trican had 549 full-time employees.

**Risks of Foreign Operations**

Trican does not currently have an investment in equipment or facilities located outside of Canada. However, in order to provide the Corporation with growth opportunities, Trican anticipates that it may commence foreign operations in the future.

Trican's reputation and creativity has generated technical service contracts with companies in the United States, Kuwait, Argentina, Cuba and Russia. Trican provides technical expertise and products to these companies and gains international exposure in many new markets.

**Equipment**

Trican currently owns six deep coiled tubing units, 11 intermediate depth coiled tubing units, 40 high pressure pumping units, nine nitrogen pumping units, six sets of hydraulic fracturing equipment, and two jet pumping units, along with sundry pieces of support equipment.

## SELECTED CONSOLIDATED FINANCIAL INFORMATION

### Annual Financial Information

The following is a summary of selected financial information of the Corporation for the periods indicated.

	Year Ended December 31, 2000	Year Ended December 31, 1999	Year Ended December 31, 1998
(thousands of dollars, except per share amounts)			
Total revenue	130,878	61,750	39,451
Net income (loss)	14,816	4,850	1,833
Per share - basic	0.93	0.35	0.15
Per share - fully diluted	0.88	0.34	0.15
Income from continuing operations	14,816	4,850	1,833
Per share - basic	0.93	0.35	0.15
Per share - fully diluted	0.88	0.34	0.15
Total assets	130,619	71,335	48,408
Long-term financial liabilities	20,329	5,653	4,856
Cash dividends per share	-	-	-

### Quarterly Financial Information

The following is a summary of selected financial information of the Corporation for the periods indicated.

	Total Revenues	Net Income (Loss)	Net Income (Loss) Per Share - Basic	Net Income (Loss) Per Share - Fully Diluted	Income From Continuing Operations	Income From Continuing Operations Per Share - Basic	Income From Continuing Operations Per Share - Fully Diluted
<b>2000</b>							
First Quarter	35,770	5,517	0.35	0.33	5,517	0.35	0.33
Second Quarter	17,461	(323)	(0.02)	(0.02)	(323)	(0.02)	(0.02)
Third Quarter	34,074	3,846	0.24	0.23	3,846	0.24	0.23
Fourth Quarter	43,573	5,776	0.36	0.34	5,776	0.36	0.34
<b>1999</b>							
First Quarter	11,864	768	0.06	0.06	768	0.06	0.06
Second Quarter	8,588	122	0.01	0.01	122	0.01	0.01
Third Quarter	19,218	1,766	0.12	0.11	1,766	0.12	0.11
Fourth Quarter	22,080	2,194	0.14	0.14	2,194	0.14	0.14

## MANAGEMENT'S DISCUSSION AND ANALYSIS

The Corporation's management's discussion and analysis of the financial conditions and results of operations of the Corporation relating to the Corporation's financial statements for the year ended December 31, 2000 are set forth under the heading "Management's Discussion & Analysis" located at pages 9 through 12, inclusive, of the Corporation's 2000 Annual Report. The management's discussion and analysis is incorporated herein by reference and forms an integral part of this Annual Information Form.

## DIRECTORS AND OFFICERS

The names and municipalities of residence of the directors and executive officers of the Corporation, their positions with the Corporation, the period served as a director, and their principal occupations, are set forth below.

Name and Municipality of Residence	Position Held	Principal Occupation	Director Since
Murray L. Cobbe Calgary, Alberta	President, Chief Executive Officer and a Director	President and Chief Executive Officer of the Corporation	September 20, 1996
Donald R. Luft Calgary, Alberta	Senior Vice President, Operations, Chief Operating Officer and a Director	Senior Vice President, Operations and Chief Operating Officer of the Corporation	September 20, 1996
Kenneth M. Bagan <sup>(1)(2)</sup> Calgary, Alberta	Director	Vice President, Corporate Development and General Counsel, Tesco Corporation (a publicly traded oilfield rental and service company)	September 20, 1996
Gary R. Bugeaud <sup>(2)</sup> Calgary, Alberta	Director	Partner, Burnet, Duckworth & Palmer LLP (a Calgary-based law firm)	August 13, 1998
Douglas F. Robinson <sup>(1)(2)</sup> Okotoks, Alberta	Director	Chairman and Chief Executive Officer, Integrated Production Services Ltd. ( a publicly traded oilfield services company)	June 3, 1997
Victor J. Stobbe <sup>(1)</sup> Okotoks, Alberta	Director	President, American Leduc Petroleum Limited (a publicly traded oil and gas company)	September 20, 1996
Michael G. Kelly, C.A. Calgary, Alberta	Vice President, Finance and Administration, Chief Financial Officer and Corporate Secretary	Vice President, Finance and Administration and Chief Financial Officer of the Corporation	-
David L. Charlton Calgary, Alberta	Vice President, Sales and Marketing	Vice President, Sales and Marketing of the Corporation	-
Dale M. Dusterhoft Redwood Meadows, Alberta	Vice President, Technical Services	Vice President, Technical Services of the Corporation	-

## Notes:

- (1) Member of the audit committee.
- (2) Member of the compensation and corporate governance committee.
- (3) The Corporation does not have an executive committee of its board of directors.
- (4) The Corporation's directors shall hold office until the next annual general meeting of the Corporation's shareholders or until each director's successor is appointed or elected pursuant to the *Business Corporations Act* (Alberta).

The background of the management of the Corporation and the principal occupations for the past five years of each of the directors and the executive officers of the Corporation are set forth below.

***Murray L. Cobbe, President, Chief Executive Officer and a Director***

Mr. Cobbe is the President, Chief Executive Officer and a director of Trican and has held these positions since September 1996. From October 1995 to September 1996, Mr. Cobbe was Managing Director of Yugraneft Corporation (an integrated joint venture producing company operating in Eastern Europe). From 1977 to June 1995, Mr. Cobbe was employed with Nowsco Well Service Ltd. ("**Nowsco**") (an oil well servicing company). During his last twelve years with Nowsco, Mr. Cobbe was a General Manager or Vice President of various business units of Nowsco, including the business units in the Middle East, Europe, Canada and the United States. Prior thereto, Mr. Cobbe worked with a major multinational exploration and production oil and gas company in Canada, and with an international offshore oil well drilling contractor. Mr. Cobbe graduated from the Southern Alberta Institute of Technology in 1970 with a Diploma in Petroleum Engineering (Reservoir).

***Donald R. Luft, Senior Vice President, Operations, Chief Operating Officer and a Director***

Mr. Luft is Senior Vice President, Operations, Chief Operating Officer and a director of Trican, and has been employed by Trican since August 1996. Mr. Luft was employed by Nowsco for approximately 23 years, ending in April 1996. Mr. Luft was initially hired by Nowsco as a fracturing operator and went on to work in all of the specialized service areas of Nowsco, both locally and internationally. Management experience included, at various times, base manager in Whitecourt, Alberta and Edmonton, Alberta, manager of the coil tubing business line for Canada, assistant operations manager for Canada, and the corporate manager for the global development of Nowsco's coil tubing drilling.

***Kenneth M. Bagan, Director***

Mr. Bagan is a director of Trican. Mr. Bagan is a barrister and solicitor and has been employed by Tesco Corporation as its General Counsel since July 1997. Since August 2000, Mr. Bagan has also served as Tesco's Vice President, Corporate Development. From February 1997 to June 1997, Mr. Bagan was associated with the law firm Engel & Company. Mr. Bagan was employed by Nowsco from October 1977 to August 1996, excluding the period from September 1986 to September 1990 when he attended the University of Calgary to receive an LL.B. and articulated at a law firm. During Mr. Bagan's first 9 years at Nowsco, his responsibilities were largely in relation to field operations. When he returned to Nowsco in 1990, Mr. Bagan established an in-house legal department where he was involved in providing legal advice to Nowsco, as well as managing outside legal counsel, both in respect of domestic and international issues.

***Gary R. Bugeaud, Director***

Mr. Bugeaud is a director of Trican. Mr. Bugeaud is a partner with the law firm Burnet, Duckworth & Palmer LLP, and has been with the firm since November 1997. From January to October 1997, Mr. Bugeaud was a barrister and solicitor with the law firm Stikeman, Elliott. Prior thereto, Mr. Bugeaud had been a barrister and solicitor or student at law with Code Hunter Wittmann since 1991.

***Douglas F. Robinson, Director***

Mr. Robinson is a director of Trican. Mr. Robinson has been Chairman and Chief Executive Officer of Integrated Production Services Ltd. (a publicly traded oilfield services company) since April 2000. Prior thereto, he was President and Chief Executive Officer of Reliance Services Group Ltd., a predecessor to Integrated Production Services Ltd., since July 1999. Prior thereto, Mr. Robinson had been the President of Computalog Ltd. (a publicly traded oilfield service company), since March 1996. Prior thereto, Mr. Robinson had been the President of Norjet Geotechnologies Inc. or predecessor companies (a private oilfield service company), since 1979.

***Victor J. Stobbe, C.A., Director***

Mr. Stobbe is a director of Trican. Mr. Stobbe has been the President of American Leduc Petroleum Limited (a publicly traded oil and gas company) since October 1997. Mr. Stobbe has been the President of Pine Tar Capital Inc. (a private financial consulting company) since June 1995. Mr. Stobbe was the President, Chief Executive Officer and a director of Mannville Oil & Gas Ltd. (an oil and gas exploration and development company) from November 1989 to June 1995.

***Michael G. Kelly, C.A., Vice President, Finance and Administration, Chief Financial Officer and Corporate Secretary***

Mr. Kelly has been employed by Trican since May 1997 and has been Chief Financial Officer of Trican since June 1997. Mr. Kelly was appointed Vice President, Finance and Administration in April 1998. Prior thereto, Mr. Kelly had been employed by Canadian Fracmaster Ltd. as a Financial Analyst, and then as Finance Director of one of its Russian joint ventures, since 1992. Prior to joining Canadian Fracmaster Ltd., Mr. Kelly had been a member of a major accounting firm since 1987.

***David L. Charlton, Vice President, Sales and Marketing***

Mr. Charlton has been employed with Trican since September 1996 as Manager, Sales, and was appointed Vice President, Sales and Marketing in April 1998. Prior to joining Trican, Mr. Charlton held various sales and operational positions with Nowsco from 1978 until 1996.

***Dale M. Dusterhoft, Vice President, Technical Services***

Mr. Dusterhoft has been employed by Trican since November 1996 as Manager of Engineering, and was appointed Vice President, Technical Services in April 1998. Prior to joining Trican, Mr. Dusterhoft was employed by Nowasco for 12 years and held various management and technical positions, including Manager of Sales and Engineering. Mr. Dusterhoft graduated from the University of Calgary in 1984 with a degree in Chemical Engineering. Mr. Dusterhoft is past president of the Canadian Association of Drilling Engineers and currently sits on the Board of Directors of the Canadian section of the Society of Petroleum Engineers.

As at April 30, 2001, the directors and executive officers of Trican, as a group, beneficially owned, directly or indirectly, or exercised control or direction over, 481,350 common shares of the Corporation, or approximately 3% of the issued and outstanding common shares of the Corporation. In addition, as at April 30, 2001, the directors and executive officers of Trican, as a group, have outstanding options to purchase 778,300 common shares of the Corporation under Trican's stock option plan. An aggregate of 81,000 of these 778,300 stock options are subject to the Corporation's shareholders approving an increase in the number of common shares issuable pursuant to Trican's stock option plan at Trican's annual and special meeting of shareholders to be held on May 16, 2001.

**Conflicts**

Circumstances may arise where members of the board of directors or officers of the Corporation are directors or officers of corporations which are in competition to the interests of Trican. No assurances can be given that opportunities identified by such board members or officers will be provided to Trican. Pursuant to the *Business Corporations Act* (Alberta), directors who have an interest in a proposed transaction upon which the board of directors of the Corporation is voting are required to disclose their interests and refrain from voting on the transaction.

As at April 30, 2001, the Corporation was not aware of any existing or potential material conflicts of interest between the Corporation or a subsidiary of the Corporation and a director or officer of the Corporation or of a subsidiary of the Corporation

**DIVIDEND RECORD AND POLICY**

The Corporation has not declared or paid any dividends on any of its shares in the last five years. It is intended that the Corporation will not pay any dividends in the near future and that future earnings will be retained to finance further expansion of the business and operations of the Corporation. Any decision to pay dividends on the Corporation's common shares will be made by the board of directors on the basis of the Corporation's earnings, financial requirements and other conditions existing at such future time.

**MARKET FOR COMMON SHARES OF THE CORPORATION**

The Corporation's common shares are listed and posted for trading on The Toronto Stock Exchange under the symbol "TCW".

**ADDITIONAL INFORMATION**

Additional information, including directors' and officers' remuneration and indebtedness, principal holders of Trican's securities, options to purchase Trican's securities, and interests of insiders in material transactions, where applicable, is contained in the Information Circular of the Corporation dated April 6, 2001. Additional financial information is provided in the Corporation's financial statements for the year ended December 31, 2000, which are set forth in the Corporation's 2000 Annual Report.

The Corporation shall provide to any person, upon request to the Corporate Secretary of the Corporation:

1. when the securities of the Corporation are in the course of a distribution pursuant to a preliminary short form prospectus or a short form prospectus:
  - a. one copy of the Annual Information Form of the Corporation, together with one copy of any document, or the pertinent pages of any document, incorporated by reference in the Annual Information Form;
  - b. one copy of the comparative financial statements of the Corporation for its most recently completed fiscal year for which financial statements have been filed, together with the accompanying report of the auditor and one copy of the most recent interim financial statements of the Corporation that have been filed, if any, for any period after the end of its most recently completed financial year;

- c. one copy of the Information Circular of the Corporation in respect of its most recent annual meeting of shareholders; and
  - d. one copy of any other documents that are incorporated by reference into the preliminary short form prospectus or the short form prospectus and which are not required to be provided under items (a) to (c) above; or
2. at any other time, one copy of any documents referred to in items (1)(a), (b) and (c) above, provided that the Corporation may require the payment of a reasonable charge if the request is made by a person who is not a security holder of the Corporation.

For additional copies of this Annual Information Form and the materials listed in the preceding paragraphs, please contact:

Trican Well Service Ltd.  
Suite 2900, 645 - 7th Avenue S.W.  
Calgary, Alberta T2P 4G8

Phone: (403) 266-0202  
Fax: (403) 237-7716.