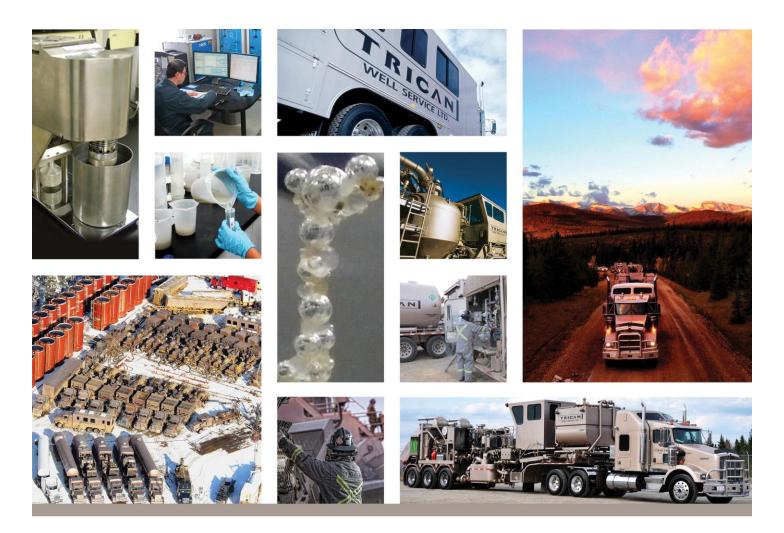
# TRICAN



# TRICAN WELL SERVICE LTD. Q1 2019 INTERIM REPORT

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Condensed Consolidated Interim Financial Statements
Three Months Ended March 31, 2019 and 2018
(Unaudited)

# CONDENSED CONSOLIDATED INTERIM STATEMENTS OF FINANCIAL POSITION

(Stated in thousands; unaudited)	March 31, 2019	December 31, 2018
ASSETS		
Current assets		
Cash and cash equivalents	\$10,603	\$8,246
Trade and other receivables	210,427	140,417
Current tax assets	2,146	2,364
Inventory	30,301	36,261
Prepaid expenses	8,540	11,008
Assets held for sale (note 4)	3,242	3,247
	265,259	201,543
Property and equipment	630,864	660,395
Intangible assets	42,258	44,872
Right-of-use assets (note 3, 5)	24,095	_
Goodwill	131,000	131,000
	\$1,093,476	\$1,037,810
Current liabilities Trade and other payables Current portion of lease liabilities (note 3, 5)	\$122,187 5,458	\$85,833 —
Current person of leader habilities (note o, o)	127,645	85,833
Lease liabilities – non-current portion (note 3, 5)	19,222	_
Loans and borrowings (note 6)	56,942	45,910
Deferred tax liabilities	60,431	61,925
Shareholders' equity		
Share capital (note 7)	1,073,621	1,099,352
Contributed surplus	84,880	83,615
Accumulated other comprehensive loss	(875)	(1,111)
Deficit	(328,390)	(337,714)
Total equity attributable to equity holders of the Company	829,236	844,142

# CONDENSED CONSOLIDATED INTERIM STATEMENTS OF **COMPREHENSIVE LOSS**

(Stated in thousands, except per share amounts; unaudited)

For the three months ended March 31,	2019	2018
Continuing operations		
Revenue	\$245,677	\$306,719
Cost of sales – Other (note 10)	205,728	238,111
Cost of sales – Depreciation and amortization (note 10)	31,795	29,729
Gross profit	8,154	38,879
Administrative expenses – Other (note 10)	14,953	15,834
Administrative expenses – Depreciation (note 10)	1,405	814
Other income	(1,987)	357
Results from operating activities	(6,217)	21,874
Net finance cost	1,355	2,771
Loss on investments in Keane	_	54,446
Foreign exchange (gain) / loss	75	(5,377)
Loss before income tax	(7,647)	(29,966)
Income tax recovery (note 11)	(1,494)	(1,554)
Loss from continuing operations	(\$6,153)	(\$28,412)
Discontinued operations		
(Loss) / profit from discontinued operations, net of taxes (note 4)	(718)	1,058
Loss for the period	(\$6,871)	(\$27,354)
Other comprehensive profit		
Foreign currency translation gain	236	164
Total comprehensive loss	(\$6,635)	(\$27,190)
Loss per share - basic and diluted (note 8)		
Continuing operations – basic and diluted	(\$0.02)	(\$0.08)
Discontinued operations – basic and diluted	\$0.00	\$0.00
Net loss – basic and diluted	(\$0.02)	(\$0.08)
Weighted average shares outstanding – basic and diluted	298,143	334,381

# CONDENSED CONSOLIDATED INTERIM STATEMENTS OF CHANGES IN EQUITY

(Stated in thousands; unaudited)	Share capital	Contributed surplus	Accumulated other comprehensive loss	Deficit	Total equity
Balance at January 1, 2018	\$1,236,618	\$78,629	\$36,222	(\$175,421)	\$1,176,048
Adoption of IFRS 9 on January 1, 2018	<del>-</del>	_	(36,419)	36,419	\$
Loss for the period	_	_	_	(27,354)	
Foreign currency translation gain	_	_	164	_	\$164
Share-based compensation expense	_	1,393	_	_	\$1,393
Share options exercised	211	(74)	_	_	\$137
Shared canceled under Normal Course Issuer Bid	(28,627)	_	_	(190)	(\$28,817)
Balance at March 31, 2018	\$1,208,202	\$79,948	(\$33)	(\$166,546)	\$1,121,571
Balance at January 1, 2019	\$1,099,352	\$83,615	(\$1,111)	(\$337,714)	\$844,142
Loss for the period	_	_	_	(6,871)	(6,871)
Foreign currency translation gain	_	_	236	_	236
Share-based compensation expense	_	1,281	_	_	1,281
Share options exercised	57	(16)	_	_	41
Shares canceled under Normal Course Issuer Bid	(25,788)	_	_	16,195	(9,593)
Balance at March 31, 2019	\$1,073,621	\$84,880	(\$875)	(\$328,390)	\$829,236

CONDENSED CONSOLIDATED INTERIM STATEMENTS OF CASH

(Stated in thousands; unaudited) For the three months ended March 31,	2019	2018
Cash provided by / (used in): Operations		
Loss from continuing operations	(\$6,153)	(\$28,412)
Charges to income not involving cash:	(40,100)	(+==, =)
Depreciation and amortization	33,200	30,543
Share-based compensation	1,281	1,393
(Gain) / loss on disposal of property and equipment	(1,517)	7
Finance costs / amortization of debt issuance costs	1,355	3,454
Unrealized foreign exchange gain	(119)	(3,996)
Realized gain on Keane	=	(21,083)
Unrealized loss on investments in Keane	_	75,529
Tax recovery	(1,494)	(1,554)
Change in inventories	5,960	4,577
Change in trade and other receivables	(70,056)	(37,657)
Change in prepaid expenses	2,468	(13,003)
Change in trade and other payables	40,589	(2,532)
Interest paid	(1,355)	(1,219)
Income tax received / (paid)	218	(8,623)
Continuing operations	\$4,377	(\$2,576)
Discontinued operations	(856)	(117)
Cash flow from (used in) operating activities	\$3,521	(\$2,693)
Investing	<b>\$0,021</b>	(Ψ2,000)
Purchase of property and equipment	(12,713)	(13,617)
Proceeds from the sale of property and equipment	4,481	5,233
Proceeds from investment in Keane		33,592
Insurance recovery	_	6,141
Net change in non-cash working capital	_	(6,141)
Continuing operations	(\$8,232)	\$25,208
Discontinued operations	(\$\psi_1252) —	Ψ20,200 —
Cash flow (used in) investing activities	(\$8,232)	\$25,208
Financing	(40,202)	Ψ20,200
Net proceeds from issuance of share capital	41	137
Proceeds / (Repayment) of Revolving Credit Facility	17,717	(1,000)
Repayment of Senior Notes		(1,000)
Payment of Jease	(1,333)	(852)
Repurchase and cancellation of shares under NCIB	(9,593)	(28,817)
Continuing operations Discontinued operations	\$6,832 —	(\$30,730)
Cash flow from (used in) financing activities	\$6,832	(\$30,730)
Effect of exchange rate changes on cash	236	(\$30,730) 41
Increase in cash and cash equivalents		
Continuing operations	2,977	(8,098)
Discontinued operations	(620)	(76)
Cash and cash equivalents, beginning of period	8,246	12,739
Cash and cash equivalents, end of period	\$10,603	\$4,565

# NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS (UNAUDITED)

For the three months ended March 31, 2019 and 2018

# NOTE 1 – NATURE OF BUSINESS AND BASIS OF PRESENTATION

#### **Nature of Business**

Trican Well Service Ltd. (the "Company" or "Trican") is an oilfield services company incorporated under the laws of the province of Alberta. These condensed consolidated interim financial statements include the accounts of the Company and its subsidiaries, all of which are wholly owned. The Company provides a comprehensive array of specialized products, equipment, services and technology for use in the drilling, completion, stimulation and reworking of oil and gas wells primarily through its continuing pressure pumping operations in Canada. The Company's head office is Suite 2900, 645 – 7th Avenue S.W., Calgary, Alberta, T2P 4G8.

#### **Basis of Presentation**

These condensed consolidated interim financial statements for the three month period ended March 31, 2019, have been prepared in accordance with IAS 34 Interim Financial Reporting. They do not include all disclosures that would otherwise be required in a complete set of financial statements and should be read in conjunction with the Company's 2018 consolidated annual financial statements which have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB"). These condensed consolidated interim financial statements follow the same policies as in the Company's 2018 consolidated annual financial statements except as noted below.

The condensed consolidated interim financial statements are presented in Canadian dollars and have been rounded to the nearest thousands, except where indicated. Certain figures have been reclassified to conform to the current presentation of these financial statements. Changes to significant accounting policies are described in note 3.

These condensed consolidated interim financial statements were authorized for issue by the Board of Directors on May 8, 2019.

# NOTE 2 – CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of the condensed consolidated interim financial statements in compliance with IAS 34 requires management to make certain critical accounting estimates. It also requires management to exercise judgment in applying the Company's accounting policies. The areas where significant judgment and estimates have been made in preparing the financial statements and their effect are disclosed in Note 1 of the Company's 2018 consolidated annual financial statement.

# NOTE 3 - CHANGES IN SIGNIFICANT ACCOUNTING POLICIES

#### **New Accounting Policies**

#### IFRS 16 Leases

Trican has adopted IFRS 16 - *Leases* effective January 1, 2019. The new standard requires lessees to recognize assets and liabilities for most leases on their balance sheets under a single accounting model for all leases based on a "right-of-use". The Company applied IFRS 16 using the modified retrospective approach, whereby the incremental increase to right-of-use assets and lease obligations was \$15.9 million in respect to property leases. The Company had pre-existing vehicle finance lease assets and liabilities of \$10.2 million. The right-of-use assets recognized were measured at amounts equal to the lease obligation.

Comparative information in the Company's condensed consolidated interim statements of financial position, condensed consolidated interim statements of comprehensive income/(loss), condensed consolidated interim statement of changes in equity and condensed consolidated interim statements are not restated. The impact of the adoption of IFRS 16 - *Leases* to the condensed consolidated statements of financial position is disclosed in the table below:

(Stated in thousands)	Reported as at December 31, 2018	Incremental lease under IFRS 16	Pre-existing lease adjustments <sup>1</sup>	Restated as at January 1, 2019
Property and equipment	\$660,395	\$—	(\$10,187)	\$650,208
Right-of-use assets	_	15,928	10,187	26,115
Trade and other payables	(85,833)	_	3,385	(82,448)
Current portion of lease liabilities	_	(2,242)	(3,385)	(5,627)
Lease liabilities - non-current portion	_	(13,686)	(6,802)	(20,488)
Loans and borrowings	(39,108)	_	6,802	(32,306)
Total	\$535,454	\$—	\$—	\$535,454

<sup>&</sup>lt;sup>1</sup> Recategorized previous finance leases under IAS 17

The right-of-use assets and lease obligations recognized consist of property and vehicle leases. The weighted average incremental borrowing rate used to determine the lease obligation at adoption is approximately 7%.

The Company used the following practical expedients when applying IFRS 16 to leases previously classified as operating leases under IAS 17;

- Applied the exemption not to recognize right-of-use assets and liabilities for leases with less than 12 months
  of lease term.
- Applied the exemption not to recognize right-of-use assets and liabilities for low-value leases. The Company
  recognizes the lease payments associated with these leases as an expense on a straight line basis over the
  lease term.

As at December 31, 2018, the Company had an existing lease obligation of \$10.2 million when discounted at the weighted average incremental borrowing rate at adoption of IFRS 16 - *Leases* of approximately 7%. The total current and non-current lease liability recognized on January 1, 2019 of \$26.1 million represented an increase of \$15.9 million from the Company's pre-existing finance leases under IAS 17. The total exemption recognized for low-value and short-term leases at adoption was \$0.5 million. The impact of the adoption of IFRS 16 - *Leases* to the commitments is described in the table below:

(Stated in thousands)	January 1, 2019
Operating lease commitment at December 31, 2018	15,966
Finance lease commitment at December 31, 2018	11,008
Less: Discounted using the incremental borrowing rate at January 1, 2019	(861)
Lease liabilities recognized at January 1, 2019	26,113

#### Accounting policy

The Company recognizes a right-of-use asset and lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, and subsequently at cost less any accumulated depreciation and impairment losses and adjusted for certain measurements of the lease liability.

The lease liability is initially measured at the present value of the lease payments that are not paid at commencement of the lease, discounted using the interest rate implicit in the lease or, if that rate can not be readily determined, at the Company's incremental borrowing rate. Payments are applied against the lease obligation and interest expense is recognized on the lease obligations using the effective interest method.

The Company applies judgment to determine the lease term for some lease contracts which include renewal options. The assessment of whether the Company is reasonably certain to exercise such options impacts the lease term, which may significantly affect the amount of lease liabilities and right-of-use assets recognized. The Company does not recognize leases for short-term leases with a term of 12 months or less, or leases of low-value assets.

# NOTE 4 – ASSETS HELD FOR SALE AND DISCONTINUED OPERATIONS

### **Assets and Liabilities Held for Sale**

The Company has classified certain assets and liabilities as held for sale.

The following table represents the assets and liabilities held for sale:

	As at March 31,	As at December 31,
(Stated in thousands)	2019	2018
Trade and other receivables	\$6	\$3
Prepaid expenses	26	31
Current tax assets	87	90
Property and equipment	3,123	3,123
Total assets held for sale	\$3,242	\$3,247
Trade and other payables <sup>1</sup>	\$141	\$192
Total liabilities held for sale	\$141	\$192

<sup>&</sup>lt;sup>1</sup> Amount included in Trade and other payables

## **Results of Discontinued Operations**

In the first quarter of 2019, there were no new discontinued operations.

Following are the results of discontinued operations:

Total discontinued operations	Three months ended March 31,	
(Stated in thousands)	2019	2018
Revenue	<b>\$—</b>	\$—
Cost of sales – Other	93	2
Cost of sales – Depreciation	_	518
Gross loss	(93)	(520)
Administrative expenses – Other	317	248
Other income	(1)	(1,106)
Results from operating activities	(409)	338
Finance income	_	(378)
Foreign exchange loss / (gain)	309	(387)
(Loss) / profit before income tax	(718)	1,103
Income tax expense	_	45
(Loss) / profit from discontinued total operations	(\$718)	\$1,058

# NOTE 5 - RIGHT-OF-USE ASSETS AND LEASE LIABILITIES

(Stated in thousands)	Property <sup>1</sup>	Vehicles <sup>2</sup>	Total
Cost			
Balance, January 1, 2019	\$15,928	\$17,314	\$33,242
Additions	<del>_</del>	39	39
Termination of leases	<del>_</del>	(1,053)	(1,053)
Balance at March 31, 2019	\$15,928	\$16,300	\$32,228
Accumulated Depreciation			
Balance, January 1, 2019	\$—	\$7,127	\$7,127
Depreciation	928	994	1,922
Termination of leases	<del>_</del>	(916)	(916)
Balance at March 31, 2019	\$928	\$7,205	\$8,133
Carrying Amounts			
At January 1, 2019	\$15,928	\$10,187	\$26,115
At March 31, 2019	\$15,000	\$9,095	\$24,095

<sup>&</sup>lt;sup>1</sup> Incremental lease per IFRS 16 (note 3)

The Company incurs lease payments related to properties and vehicles. Leases are entered into and exited in coordination with specific business requirements which includes the assessment of the appropriate durations for the related leased assets. The Company has recognized lease liabilities in relation to all lease arrangements measured at the present value of the remaining lease payments at an incremental borrowing rate of approximately 7%.

The Company has the following future commitments associated with its lease obligations:

(Stated in thousands)	As at March 31, 2019
Less than 1 year	\$7,081
1-3 years	14,524
4-5 years	4,083
After 5 years	4,837
Total lease payments	30,525
Amounts representing interest over the term of the lease	(5,845)
Present value of net lease payments	24,680
Current portion of lease liabilities	(5,458)
Non-current portion of lease liabilities	\$19,222

For the period ended March 31, 2019, cash flow used of \$1.3 million relate to the principal component of lease payments, non-cash interest expense of \$0.5 million and an incremental increase of \$0.9 million to depreciation was recognized in relation to the Company's lease obligations.

Short-term leases with a lease term of twelve months or less and low-value assets are expensed in the condensed consolidated interim statements of comprehensive loss.

<sup>&</sup>lt;sup>2</sup> Recategorized previous finance leases under IAS 17 (note 3)

# NOTE 6 – LOANS AND BORROWINGS

	As at March 31,	As at December 31,
(Stated in thousands)	2019	2018
RCF, net of transaction costs	\$56,942	\$39,108
Finance lease obligations	_	10,187
Total	\$56,942	\$49,295
Current portion of finance lease obligations <sup>1</sup>	_	3,385
Non-current	\$56,942	\$45,910

<sup>&</sup>lt;sup>1</sup> Amount previously included in Trade and other payables

#### Revolving Credit Facility ("RCF")

On December 6, 2018, as a part of an overall restructuring of the Company's credit facilities, Trican entered into an agreement with its RCF providers which amends and extends its RCF ("**Amended RCF**").

The Amended RCF matures December 5, 2021, a date that may be extended on an annual basis upon agreement of the RCF lenders, and the Company may draw up to \$275.0 million (December 31, 2018 – \$275.0 million). The Amended RCF has a general security charge against the assets of the Company and bears interest at the applicable Canadian prime rate, U.S. prime rate, Banker's Acceptance rate, or at LIBOR, plus 45 to 300 basis points (December 31, 2018 – Canadian prime rate, U.S. prime rate, Banker's Acceptance rate, or at LIBOR, plus 45 to 300 basis points). At March 31, 2019, the undrawn amount of the RCF is \$217.0 million (December 31, 2018 – \$235.0 million) of which \$214.9 million is accessible (December 31, 2018 – \$229.1 million accessible) due to the Company's Letters of Credit and amounts drawn on the Canadian dollar swing line as at March 31, 2019.

As at March 31, 2019, Trican has a \$10 million (December 31, 2018 – \$10 million) Letter of Credit facility with its syndicate of banks included in the \$275.0 million above. As at March 31, 2019, Trican had \$2.1 million in letters of credit outstanding (December 31, 2018 – \$2.1 million).

#### Covenants

The Company is required to comply with covenants that are applicable to the Amended RCF. Trican is required to comply with the following leverage and interest coverage ratio covenants, based on the last twelve-month calculation basis:

Leverage Ratio <3.5x</li>Interest Coverage Ratio >2.5x

Certain non-cash expenses (including depreciation, amortization, impairment expenses, equity-settled stock based compensation), gains and losses resulting from Investments in Keane, personnel based expenses (such as severance) and certain other items, are permitted to be adjusted to EBITDA to arrive at bank EBITDA for covenant calculation purposes. In accordance with the definition under the Amended RCF, the covenant calculation excludes the impact of leases recognized under IFRS 16.

The Leverage Ratio is defined as debt excluding Non-Recourse Debt plus Letter of Credit facility minus cash divided by bank EBITDA. As at March 31, 2019, the Leverage Ratio was 0.7 (December 31, 2018 – 0.4).

(Stated in thousands)	March 31, 2019	December 31, 2018
Senior Net Debt	\$58,068	\$45,224
Bank EBITDA	86,865	114,103
Leverage Ratio	0.7	0.4

The Interest Coverage Ratio is defined as bank EBITDA divided by interest expense. As at March 31, 2019, the Interest Coverage Ratio was 12.4 (December 31, 2018 – 15.6).

(Stated in thousands)	March 31, 2019	December 31, 2018
Interest Expense	\$6,991	\$7,297
Bank EBITDA	86,865	114,103
Interest Coverage Ratio	12.4	15.6

The Company is in compliance with its financial covenants for the quarter ended March 31, 2019.

## NOTE 7 – SHARE CAPITAL

## **Share Capital**

#### Authorized

The Company is authorized to issue an unlimited number of common shares, issuable in series. The shares have no par value. All issued shares are fully paid.

#### **Issued and Outstanding - Common Shares**

(Stated in thousands, except share amounts)	Number of Shares	Amount
Balance, January 1, 2018	338,505,628	\$1,236,618
Exercise of stock options	609,708	867
Reclassification from contributed surplus on exercise of options	<del>_</del>	448
Shares repurchased and canceled under Normal Course Issuer Bid	(37,610,386)	(138,581)
Balance, December 31, 2018	301,504,950	\$1,099,352
Exercise of stock options	48,598	41
Reclassification from contributed surplus on exercise of options	_	16
Shares repurchased and cancelled under NCIB	(7,041,600)	(25,788)
Balance, March 31, 2019	294,511,948	\$1,073,621

#### **Normal Course Issuer Bid**

On October 1, 2018, the Company announced a new NCIB program, commencing October 3, 2018, to purchase up to 30.9 million common shares for cancellation before October 2, 2019.

All purchases are to be made at the prevailing market price at the time of purchase and are subject to a maximum daily purchase volume of 645,952 (being 25% of the average daily trading volume of the common shares traded on the TSX for the six months ending August 31, 2018 of 2,583,808 common shares) except as otherwise permitted under the TSX NCIB rules. All common shares purchased under the NCIB will be returned to treasury and canceled. From October 3, 2018 to March 31, 2019, the Company purchased 18.7 million shares at a weighted average price per share of \$1.74 under the new NCIB program.

	Three months ended March 3	
(Stated in thousands, except share and per share amounts)	<b>2019</b> 201	
Number of common shares repurchased	<b>7,041,600</b> 7,781,10	
Weighted average price per share	<b>\$1.36</b> \$3.7	
Amount of repurchase <sup>1</sup>	<b>\$9,593</b> \$28,81	

<sup>&</sup>lt;sup>1</sup>Includes brokerage fees

For the period from April 1, 2019 to May 8, 2019, the Company purchased and canceled 2,302,300 common shares at a weighted average price per share of \$1.49 pursuant to its NCIB.

# NOTE 8 - EARNINGS / (LOSS) PER SHARE

	Three months	ended March 31,
(Stated in thousands, except share and per share amounts)	2019	2018
Basic and diluted weighted average number of common shares	298,143,104	334,381,192
	Three months ended March 3	
Attributable to owners of the Company	2019	2018
Loss from continuing operations	(\$6,153)	(\$28,412)
Per share – basic and diluted	(\$0.02)	(\$0.08)
Loss from discontinued operations	(\$718)	\$1,058
Per share – basic and diluted	\$0.00	\$0.00
Loss for the period	(\$6,871)	(\$27,354)
Per share – basic and diluted	(\$0.02)	(\$0.08)

At March 31, 2019 and 2018, all shares issued under the stock option plan were excluded in calculating the weighted average number of diluted shares outstanding as they were considered anti-dilutive as there was a net loss during the period.

# NOTE 9 - SHARE-BASED PAYMENTS

The Company has four shared-based compensation plans as described in the Notes to the Consolidated Financial Statements for the year ended December 31, 2018.

	Three months ended March		
(Stated in thousands)	2019	2018	
Cash-settled share-based compensation expense			
Expense / (recovery) arising from DSUs	\$787	(\$792)	
Expense / (recovery) arising from RSUs	(2)	(154)	
Expense / (recovery) arising from PSUs	451	(118)	
Total expense / (recovery) cash-settled share-based compensation expense	\$1,236	(\$1,064)	
Equity-settled share-based compensation expense			
Stock options	1,281	1,393	
Total expense / (recovery) equity-settled share-based compensation expense	\$1,281	\$1,393	
Total expense / (recovery) related to share-based payments	\$2,517	\$329	

#### Incentive stock option plan (equity-settled)

The weighted average grant date fair value of options granted during the three months ended March 31, 2019 has been estimated at \$0.78 per option (three months ended March 31, 2018 – \$2.10) using the Black-Scholes option pricing model. Expected volatility is estimated by considering historic average share price volatility. The Company has applied the following assumptions in determining the fair value of options for grants during the periods ended:

Three months ended March 31,	2019	2018
Share price	\$1.47	\$3.17
Exercise price	\$1.47	\$3.17
Expected life (years)	3.73	3.41
Expected volatility	73%	83%
Risk-free interest rate	1.8%	0.9%
Dividend yield	0.0%	0.0%

The Company has reserved 27,978,635 common shares as at March 31, 2019, (December 31, 2018 – 28,642,970) for issuance under a stock option plan for officers and employees. The maximum number of options permitted to be outstanding at any point in time is limited to 9.5% of the Common Shares then outstanding. As of March 31, 2019, 14,015,110 options (December 31, 2018 – 10,787,126) were outstanding at exercise prices ranging from \$0.82 to \$15.91 per share with expiry dates ranging from 2019 to 2026.

The following table provides a summary of the status of the Company's stock option plan and changes during the three months ended March 31:

	Three months ended March 31, 2019		Year ended De	cember 31, 2018
	Options	Weighted average exercise price	Options	Weighted average exercise price
Outstanding at the beginning of period	10,787,126	\$3.81	10,533,085	\$5.01
Granted	4,151,100	1.47	3,734,850	3.17
Exercised	(48,598)	0.82	(609,708)	1.42
Forfeited	(406,479)	4.92	(1,841,799)	4.52
Expired	(468,039)	13.67	(1,029,302)	13.98
Outstanding at the end of period	14,015,110	\$2.76	10,787,126	\$3.81
Exercisable at end of period	5,920,511	\$3.43	4,940,953	\$4.52

The weighted-average share price for the period ended March 31, 2019, was \$1.36 (December 31, 2018 – \$2.73).

The following table summarizes information about stock options outstanding at March 31, 2019:

			Opti	ons outstanding		Options exe	ercisable
	Range of Exercise Prices		Number Outstanding	Weighted Average Remaining Life	Weighted Average Exercise Price	Number Exercisable	Weighted Average Exercisable Price
\$0.00	to	\$1.00	1,378,563	1.51	\$0.82	1,378,563	\$0.82
\$1.01	to	\$3.00	6,221,643	6.00	1.64	1,307,906	1.98
\$3.01	to	\$10.00	5,969,317	5.50	3.45	2,788,455	3.53
\$10.01	to	\$15.91	445,587	0.44	15.16	445,587	15.16
\$0.00	to	\$15.91	14,015,110	5.17	\$2.76	5,920,511	\$3.43

# Share unit plans (cash-settled)

The following table provides a summary of the status of the Company's cash-settled compensation plans and changes during the three months ended March 31, 2019:

(Units)	DSU	RSU	PSU
Balance, January 1, 2018	1,399,002	424,566	920,200
Granted	198,847	_	611,700
Exercised	<del>_</del>	(99,003)	(296,700)
Forfeited	<del>_</del>	(167,894)	_
Balance, December 31, 2018	1,597,849	157,669	1,235,200
Granted	269,572	_	1,187,000
Exercised	_	_	_
Forfeited	<del>-</del>	(13,050)	_
Balance at March 31, 2019	1,867,421	144,619	2,422,200
Vested at March 31, 2019	1,867,421	25,633	

The outstanding liabilities for cash-settled compensation plans at March 31, 2019, of \$3.9 million (December 31, 2018 – \$2.7 million) are included in accounts payable and accrued liabilities.

NOTE 10 – COST OF SALES AND ADMINISTRATIVE EXPENSES

The Company classifies the consolidated statement of comprehensive loss using the function of expense method, which presents expenses according to their function, such as cost of sales and administrative expenses. This method is more closely aligned to the Company business structure and provides more relevant information to the public.

The following table provides additional information on the nature of the expenses:

Cost of sales	Three months ended March	
tated in thousands) 2019		2018
Personnel expenses	\$57,685	\$67,926
Direct costs	148,043	170,185
Cost of sales – Other	\$205,728	\$238,111
Cost of sales – Depreciation and amortization	31,795	29,729
	\$237,523	\$267,840
Administrative expenses	Three months er	nded March 31,
(Stated in thousands)	2019	2018
Personnel expenses	\$10,797	\$10,163
General organizational expenses	3,878	5,547
Bad debt expense	278	124
Administrative expenses – Other	\$14,953	\$15,834
Administrative expenses – Depreciation	1,405	814
	\$16,358	\$16,648

# NOTE 11 – INCOME TAXES

	Three months end	ed March 31,
(Stated in thousands)	2019	2018
Current income tax expense	<b>\$</b> —	\$2,712
Deferred income tax expense / (recovery)	(1,494)	(4,266)
Total tax expense / (recovery) from continuing operations	(\$1,494)	(\$1,554)

### NOTE 12 – FINANCIAL INSTRUMENTS

#### Fair Values of Financial Assets and Liabilities

The fair values of cash and cash equivalents, trade and other receivables, and trade and other payables included in the consolidated statement of financial position approximate their carrying amount due to the short-term maturity of these instruments.

The fair value of the Amended RCF and capital lease obligations was determined by calculating future cash flows, including interest at current rates.

For the three-month period ended March 31, 2019, two customers accounted for 28.9% of the Company's first quarter 2019 revenue (year ended December 31, 2018 - two customers accounted for 25.7% of revenue).

The table below analyzes financial instruments carried at fair value, by valuation method. The different levels have been defined as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); or
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

		Fair value		
March 31, 2019	Carrying amount	Level 1	Level 2	Level 3
Financial liabilities				
Financial liabilities at amortized cost				
RCF	\$56,942	<b>\$</b> —	\$60,046	<b>\$</b> —
Lease liabilities – current	5,458	_	5,458	_
Lease liabilities – non-current	19,222	_	19,222	_

# NOTE 13 – OTHER COMMITMENTS AND CONTINGENCIES

The Company has committed to, or expects to commit to:

- capital expenditures of \$4.9 million.
- other contractual commitments of \$0.3 million.
- proppant supply arrangements to certain vendors with payments based on volumetric thresholds, due over the 4 years. Prices and volumes in the contracts are subject to change based on market conditions.

The remainder of our 2019 capital budget will be reviewed quarterly and adjusted as market conditions dictate in order to sustain operations reflected by current activity levels. Management is satisfied that the Company has sufficient liquidity and capital resources to meet the Company's obligations and commitments as they come due.

#### **Other Commitments**

The tax regulations and legislation in the various jurisdictions that the Company operates in, or has previously operated in, are continually changing. As a result, there are usually some tax matters under review. Management believes that it has adequately met, provided and/or recognized tax assets and liabilities based on the Company's interpretation of relevant tax legislation and regulations and likelihood of recovery and/or payment.

# NOTE 14 – SUBSEQUENT EVENTS

#### **Normal Course Issuer Bid**

For the period from April 1, 2019 to May 8, 2019, the Company purchased and canceled 2,302,300 common shares at a weighted average price per share of \$1.49 pursuant to its NCIB.

# CORPORATE INFORMATION

## **BOARD OF DIRECTORS**

Murray L. Cobbe (4)

Chairman

G. Allen Brooks (1, 3, 5)

President

G. Allen Brooks, LLC

Kevin L. Nugent (1, 3, 4)

Independent Businessman

Alexander J. Pourbaix (2, 3)

President & Chief Executive Officer Cenovus Energy Inc.

Deborah S. Stein (1, 2)

Independent Businesswoman

Dale M. Dusterhoft

President & Chief Executive Officer Trican Well Service Ltd.

Bradley P.D. Fedora (2, 4)

Independent Businessman

# **OFFICERS**

Dale M. Dusterhoft

President & Chief Executive Officer

Michael A. Baldwin

**Executive Vice President** 

**Robert Skilnick** 

Chief Financial Officer

Robert J. Cox

Senior Vice President, Operations

Chika B. Onwuekwe

Vice President, Legal, General Counsel and Corporate Secretary

(4) Member of the Health, Safety and Environment Committee

## **CORPORATE OFFICE**

Trican Well Service Ltd.

2900, 645 - 7th Avenue S.W.

Calgary, Alberta T2P 4G8

Telephone: (403) 266-0202

Facsimile: (403) 237-7716

Website: www.tricanwellservice.com

# **AUDITORS**

KPMG LLP, Chartered Professional Accountants Calgary, Alberta

### **BANKERS**

The Bank of Nova Scotia Calgary, Alberta

# **REGISTRAR & TRANSFER AGENT**

Computershare Trust Company of Canada Calgary, Alberta

## STOCK EXCHANGE LISTING

The Toronto Stock Exchange Trading Symbol: TCW

# INVESTOR RELATIONS INFORMATION

Dale M. Dusterhoft

President & Chief Executive Officer

**Robert Skilnick** 

Chief Financial Officer

<sup>(1)</sup> Member of the Audit Committee

<sup>(2)</sup> Member of the Human Resources and Compensation Committee

<sup>(3)</sup> Member of the Corporate Governance Committee